

# City of Dallas Public Facility Corporation

Oakhouse at Colorado

Cost of Issuance/Property Tax Abatement Analysis

Draft as of 3/22/2022



Total Cost:  
\$48,230,230

|                                                                                     | Lease Payment Structure |
|-------------------------------------------------------------------------------------|-------------------------|
| Structuring Fee                                                                     | \$ 300,000.00           |
| Annual Lease Payment 15 years shown (\$185k + 2% years 2-10 then + CPI years 11-75) | 2,715,861.33            |
| General Partner - GP (Sales Commission \$400k at first sale)                        | 400,000.00              |
| General Partner - GP (1% at subsequent sale)                                        |                         |
| Total GP Partnership Related Revenues                                               | \$ 3,415,861.33         |

|                                                 |                        |
|-------------------------------------------------|------------------------|
| <b>15 year Rent Subsidy Estimate</b>            | <b>\$7,575,120.00</b>  |
| <b>Rents Subsidy + General Partner Revenues</b> | <b>\$10,990,981.33</b> |

|                                        |                        |
|----------------------------------------|------------------------|
| <b>Estimate of Taxes Abated</b>        | <b>\$18,930,854.31</b> |
| <b>Mil Rate</b>                        | <b>2.637991%</b>       |
| <b>Cap Rate</b>                        | <b>6.50%</b>           |
| <b>20% of Estimate of Taxes Abated</b> | <b>\$3,786,170.86</b>  |

|           |                                                                                 |              |
|-----------|---------------------------------------------------------------------------------|--------------|
| Footnote: | Total Cash Flow based off of "Part IV Question 4 - Oakhouse - Mintwood Scenario |              |
| a.        | Comparison - 15 yr - 12.29" numbers =                                           | 2,326,619.80 |
|           | Partnership Expenses =                                                          | 2,715,861.33 |
|           | Deferred Developer Fee + Interest =                                             | -            |
|           | Cash Flow Est. to the ILP, GP & SLP =                                           | (389,241.53) |
|           | Cash Flow Est. to the ILP ~ 10% =                                               | (38,924.15)  |
|           | Cash Flow Est. to the GP & SLP ~ 90% =                                          | (350,317.38) |

| Proforma                                          |              | 15 Year Pro Forma with Property Taxes |              |                   |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                  | 15 | Total               |  |
|---------------------------------------------------|--------------|---------------------------------------|--------------|-------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|----|---------------------|--|
| Year                                              |              | 1                                     | 2            | 3                 | 4               | 5               | 6               | 7               | 8               | 9               | 10              | 11              | 12              | 13              | 14              |                  |    |                     |  |
| Effective Gross Income from Operations            | \$           | -                                     | \$ 550,477   | \$ 3,841,320      | \$ 4,208,349    | \$ 4,334,600    | \$ 4,464,638    | \$ 4,598,577    | \$ 4,736,534    | \$ 4,878,630    | \$ 5,024,989    | \$ 5,175,739    | \$ 5,331,011    | \$ 5,490,941    | \$ 5,655,669    | \$ 5,825,339     |    | <b>64,116,813</b>   |  |
| Operating Expenses                                | \$           | 275,000                               | \$ 396,516   | \$ 1,178,150      | \$ 1,282,932    | \$ 1,320,480    | \$ 1,359,130    | \$ 1,398,916    | \$ 1,439,871    | \$ 1,482,029    | \$ 1,525,426    | \$ 1,570,098    | \$ 1,616,083    | \$ 1,663,419    | \$ 1,712,148    | \$ 1,596,439     |    | <b>19,816,635</b>   |  |
| Estimated Property Taxes (2.637991% MIL Rate)     |              | -                                     | 44,446       | 768,814           | 844,521         | 870,128         | 896,510         | 923,691         | 951,694         | 980,544         | 1,010,268       | 1,040,891       | 1,072,440       | 1,104,944       | 1,138,431       | 1,220,816        |    | <b>12,868,137</b>   |  |
| Operating Expenses With Taxes                     |              | 275,000                               | 440,962      | 1,946,965         | 2,127,453       | 2,190,608       | 2,255,640       | 2,322,606       | 2,391,564       | 2,462,573       | 2,535,693       | 2,610,988       | 2,688,523       | 2,768,363       | 2,850,579       | 2,817,254        |    | <b>32,684,772</b>   |  |
| Total Developer's Estimated Debt Service          | \$           | -                                     | \$ -         | \$ -              | \$ 1,701,432    | \$ 1,692,946    | \$ 1,683,869    | \$ 1,674,168    | \$ 1,663,809    | \$ 1,652,756    | \$ 1,640,973    | \$ 1,628,423    | \$ 1,615,068    | \$ 1,600,871    | \$ 1,585,795    | \$ 23,833,447    |    | <b>41,973,558</b>   |  |
| Net Operating Income                              | \$ (275,000) | \$ 109,515                            | \$ 1,894,356 | \$ 2,080,896      | \$ 2,143,992    | \$ 2,208,997    | \$ 2,275,970    | \$ 2,344,970    | \$ 2,416,057    | \$ 2,489,296    | \$ 2,564,750    | \$ 2,642,488    | \$ 2,722,578    | \$ 2,805,090    | \$ 3,008,085    | \$ 31,432,041    |    |                     |  |
| Additional Income Needed to Achieve 1.15 DCR      |              |                                       |              | \$ (1,894,355.73) | \$ (124,249.22) | \$ (197,104.49) | \$ (272,548.12) | \$ (350,676.49) | \$ (431,588.86) | \$ (515,387.31) | \$ (602,176.63) | \$ (692,064.22) | \$ (785,159.96) | \$ (881,576.03) | \$ (981,426.68) | \$ 24,400,379.45 |    | \$ 16,672,066       |  |
| DCR                                               |              |                                       |              | 1.22              | 1.27            | 1.31            | 1.36            | 1.41            | 1.46            | 1.52            | 1.57            | 1.64            | 1.70            | 1.77            | 1.83            | 1.89             |    | 0.13                |  |
| <b>CF Available for Waterfall after Hard Debt</b> |              | (275,000)                             | 109,515      | 1,894,356         | 379,464         | 451,046         | 525,128         | 601,802         | 681,160         | 763,301         | 848,323         | 936,328         | 1,027,420       | 1,121,707       | 1,219,296       | (20,825,362)     |    | <b>(10,541,517)</b> |  |
|                                                   | -            | -                                     | -            | -                 | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -                |    | -                   |  |
|                                                   | -            | -                                     | -            | -                 | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -                |    | -                   |  |
|                                                   | -            | -                                     | -            | -                 | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -                |    | -                   |  |
|                                                   | -            | -                                     | -            | -                 | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -                |    | -                   |  |
|                                                   | -            | -                                     | -            | -                 | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -                |    | -                   |  |
|                                                   | -            | -                                     | -            | -                 | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -                |    | -                   |  |
| Expenses Total                                    | -            | -                                     | -            | -                 | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -                |    | -                   |  |
| Developer Fee Total                               | 1,477,804.00 |                                       |              |                   |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                  |    |                     |  |
| Deferred Developer Fee Interest                   | 0%           | -                                     | -            | -                 | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -                |    | -                   |  |
| Deferred Developer Fee Remaining                  | -            | -                                     | -            | -                 | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -                |    | -                   |  |
| Deferred Developer Fee Payment                    | -            | -                                     | -            | -                 | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | -                |    | -                   |  |
| Annual Cash Flow                                  |              | (275,000)                             | 109,515      | 1,894,356         | 379,464         | 451,046         | 525,128         | 601,802         | 681,160         | 763,301         | 848,323         | 936,328         | 1,027,420       | 1,121,707       | 1,219,296       | (20,825,362)     |    | <b>(10,541,517)</b> |  |
| Cumulative Net Cash Flow                          |              | (275,000)                             | (165,485)    | 1,728,871         | 2,108,335       | 2,559,381       | 3,084,510       | 3,686,312       | 4,367,472       | 5,130,773       | 5,979,095       | 6,915,423       | 7,942,843       | 9,064,550       | 10,283,845      | (10,541,517)     |    |                     |  |

Property Tax Abatement Analysis

|            |                           |
|------------|---------------------------|
| Total Cost | 48,230,230                |
| NOI/TC     | 0.924216566 (assumed Cap) |
| Mil Rate   | 2.64%                     |
| Cap Rate   | 6.50%                     |
| Loaded Cap | 9.13799%                  |

| Year                        | 1 | 2         | 3          | 4          | 5          | 6          | 7          | 8          | 9          | 10         | 11         | 12         | 13         | 14         | 15         | Total       |
|-----------------------------|---|-----------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| NOI                         |   | 153,961   | 2,663,170  | 2,925,417  | 3,014,120  | 3,105,508  | 3,199,661  | 3,296,663  | 3,396,601  | 3,499,563  | 3,605,641  | 3,714,928  | 3,827,522  | 3,943,522  | 4,228,901  | 44,575,178  |
| NOI/Loaded Taxable Value    | - | 1,684,849 | 29,143,934 | 32,013,788 | 32,984,493 | 33,984,577 | 35,014,926 | 36,076,457 | 37,170,110 | 38,296,857 | 39,457,697 | 40,653,661 | 41,885,810 | 43,155,237 | 46,278,233 | 487,800,628 |
| taxable * mil = total taxes | - | 44,446    | 768,814    | 844,521    | 870,128    | 896,510    | 923,691    | 951,694    | 980,544    | 1,010,268  | 1,040,891  | 1,072,440  | 1,104,944  | 1,138,431  | 1,220,816  | 12,868,137  |

|                         |                  |               |
|-------------------------|------------------|---------------|
|                         |                  | 211,130.21    |
|                         |                  | 25,611,030.63 |
| <b>Taxing Authority</b> | <b>Mill Rate</b> | 675,616.68    |
|                         |                  | 168,904.17    |
| DALLAS                  | 0.7733           |               |
| DALLAS ISD              | 1.248235         |               |
| DALLAS COUNTY           | 0.237946         |               |
| DALLAS COLLEGE          | 0.12351          |               |
| PARKLAND HOSPITAL       | 0.255            |               |

|                 |          |
|-----------------|----------|
| Total Mill Rate | 2.637991 |
|-----------------|----------|



# City of Dallas Public Facility Corporation

Oakhouse at Colorado

Rent Subsidy with Property Tax Abatement

Draft as of 1/4/2022



| Unit Type | Unit Count | Rent Level | Unit Size<br>(Net<br>Rentable<br>Area) | Total Net<br>Rentable<br>Area | *Proposed<br>Rent | Rent Savings<br>Compared to %<br>AMI & Market<br>Rents for 15<br>years |
|-----------|------------|------------|----------------------------------------|-------------------------------|-------------------|------------------------------------------------------------------------|
|           |            |            |                                        |                               |                   |                                                                        |

|         |     |        |       |        |       |     |
|---------|-----|--------|-------|--------|-------|-----|
| Studio  | 19  | Market | 549   | 10,431 | 1,250 |     |
| 1bd/1ba | 66  | Market | 754   | 49,764 | 1,630 |     |
| 2bd/2ba | 14  | Market | 1,101 | 15,414 | 2,216 |     |
| 3bd/2ba | 8   | Market | 1,245 | 9,960  | 2,385 |     |
| Total   | 107 |        |       | 75,609 |       | \$- |

|         |     |     |       |        |       |                |
|---------|-----|-----|-------|--------|-------|----------------|
| Studio  | 20  | 80% | 549   | 10,980 | 1,113 | 493,200.00     |
| 1bd/1ba | 68  | 80% | 754   | 51,272 | 1,279 | 4,296,240.00   |
| 2bd/2ba | 13  | 80% | 1,101 | 14,313 | 1,410 | 1,886,040.00   |
| 3bd/2ba | 7   | 80% | 1,245 | 8,715  | 1,671 | 899,640.00     |
| Total   | 108 |     |       | 76,565 |       | \$7,575,120.00 |

|              |            |                   |            |                |  |                       |
|--------------|------------|-------------------|------------|----------------|--|-----------------------|
| <b>Total</b> | <b>215</b> | <b>Average SF</b> | <b>912</b> | <b>152,174</b> |  | <b>\$7,575,120.00</b> |
|--------------|------------|-------------------|------------|----------------|--|-----------------------|

\* Market Rate rents and 80% rents based off of provided (PART A City of Dallas Public Facility Corporation Application - This one)